



**Request for Proposal (RFP)**

**Appointment of Cargo General Sales and Service Agent (GSSA)  
for Alliance Air Aviation Limited (AAAL)**

**RESPONSE TO EMAILS AND QUESTIONS RAISED BY BIDDERS on 06.02.2023**

**Updated as on 06.03.2022**

**Tender No. – AAAL/2023/Cargo /001  
Date of Publishing of RFP: - 25.01.2023**

**Last Date & Time for Submission of Bids 10.03.2023, 15:00 Hrs.  
Date & Time of Opening of Technical Bid:, 10.03.2023, 15:30 Hrs.**



**BATS ( email dated 02.02.2023 ) and discussions in Pre-Bid meeting dated 06.02.2023.**

1.	9I cargo publish rates – domestic/international.	Desired details are at <b>Annexure A</b>
2.	9I Agent wise – Deal Rate sheet- to review the rates.	Alliance Air as an independent entity does not have a distinct deal rate sheet. GSSA can enter into deal sheet with the agents
3.	9I Flight-Rotation/Summer Schedule as attached is winter schedule which is valid only till 25 <sup>th</sup> Mar 2023.	Desired details are at <b>Annexure B</b> This is subject :  a) to change without notice. b) allocation of slots at respective airport.
4.	9I Current active agent list	Desired details are at <b>Annexure C</b>
5.	Clause 11- Evaluation of Technical Bids – Need more clarity for how to give the marks by self	Bidder to make a self assessment based on the current status as also the capability to meet the deliverables requirements as stipulated in the RFP. The rationale behind the same is to assist the airline in technical evaluation. The marks being assigned by the airline shall be final and binding.
6.	9I Monthly Station wise & Agent wise Tonnage & Revenue Data for all products i.e. Gen Cargo, Perishable, SCR, PO Mail from Apr 22 to Dec 2022 as this will help us to work out our projection on 9I Network	<b>Desired details are at Annexure D .</b>  Most of the uplift is general cargo, Postal Mail and COMAT. Dangerous Goods, Human Remains and Live Animals, carriage is not applicable. For carriage of Valuable Cargo, special provision would need to be made.
7.	Requesting you to update the Annexure B- Summer Schedule with STD/STA timing of each operating flight as its mandatory to work out the market potential on each route which is base on the schedule of the flight.	Updated List is attached. Refer Page 30 onwards. Please do note this is subject to change and approval of the appropriate authority.



**ANNEXURE A – CARGO PUBLISHED RATES**

Dep Apt	ARR. Apt	Minimum Rates(M)	Normal Rates (N)	Q-45	Q-100
DEL	BKB	1500	66	22	17
BKB	DEL	1500	66	22	17
DEL	BEK	1500	66	22	17
BEK	DEL	1500	66	22	17
DEL	BEK	1500	66	22	17
BEK	DEL	1500	66	22	17
DEL	DED	1500	66	22	17
DED	DEL	1500	66	22	17
DEL	IXD	1500	88	22	17
IXD	PAB	1500	66	22	17
PAB	IXD	1500	66	22	17
IXD	DEL	1500	88	22	17
DEL	IXD	1500	88	22	17
IXD	DEL	1500	88	22	17
DEL	IXC	1500	44	28	17
IXC	DEL	1500	66	28	17
DEL	DHM	1500	66	22	17
DHM	IXC	1500	44	22	17
IXC	DHM	1500	44	22	17
DHM	DEL	1500	66	22	17
IXC	DEL	1500	66	28	17
DEL	JAI	1500	44	22	17
JAI	DEL	1500	44	22	17
DEL	JAI	1500	44	22	17
JAI	DEL	1500	44	22	17
DEL	GOP	1500	66	22	17
GOP	LKO	1500	66	22	17
LKO	GOP	1500	44	22	17
GOP	DEL	1500	44	22	17
DEL	LKO	1500	55	28	17



LKO	DEL	1500	55	28	17
DEL	IXC	1500	44	28	17
IXC	KUU	1500	66	22	17
KUU	IXC	1500	66	22	17
IXC	DEL	1500	66	28	17
DEL	KUU	1500	66	22	17
KUU	DEL	1500	66	22	17
DEL	DED	1500	66	22	17
DED	DEL	1500	66	22	17
DEL	DED	1500	66	22	17
DED	DEL	1500	66	22	17
DEL	JLR	1500	66	22	17
JLR	PAB	1500	66	22	17
PAB	BHO	1500	NO RATES	NO RATES	NO RATES
BHO	PAB	1500	NO RATES	NO RATES	NO RATES
PAB	JLR	1500	66	22	17
JLR	DEL	1500	66	22	17
DEL	JLR	1500	66	22	17
JLR	BHO	1500	75	56	NO RATES
BHO	GWL	1500	75	56	NO RATES
GWL	BHO	1500	70	43	NO RATES
BHO	JLR	1500	75	56	NO RATES
JLR	DEL	1500	66	22	17
DEL	IXC	1500	44	28	17
IXC	DEL	1500	44	28	17
DEL	SLV	1500	66	22	17
SLV	DEL	1500	66	22	17
SLV	DHM	1500	NO RATES	NO RATES	NO RATES
DHM	SLV	1500	NO RATES	NO RATES	NO RATES
DEL	UDR	1500	66	22	17
UDR	DEL	1500	23	14	NO RATES
UDR	AMD	1500	NO RATES	NO RATES	NO RATES
AMD	UDR	1500	NO RATES	NO RATES	NO RATES
DEL	AMD	1500	75	59	48
AMD	DEL	1500	63	33	22
BOM	BHJ	1500	66	22	17
BHJ	BOM	1500	66	22	17
BOM	SDW	1500	81	64	55
SDW	BOM	1500	74	58	47



BOM	IXK	1500	NO RATES	NO RATES	NO RATES
IXK	BOM	1500	NO RATES	NO RATES	NO RATES
BOM	DIU	1500	77	22	17
DIU	BOM	1500	77	22	17
BOM	GOI	1500	44	22	17
GOI	BOM	1500	44	22	17
HYD	KLH	1500	61	28	NO RATES
KLH	HYD	1500	61	28	NO RATES
HYD	MYQ	1500	55	22	17
MYQ	GOI	1500	62	47	39
GOI	MYQ	1500	64	53	41
MYQ	HYD	1500	55	22	17
HYD	MAA	1500	44	22	17
MAA	HYD	1500	55	22	17
MAA	JAF	NO RATES	NO RATES	NO RATES	NO RATES
JAF	MAA	NO RATES	NO RATES	NO RATES	NO RATES
HYD	JGB	1500	55	22	17
JGB	RPR	1500	44	22	17
RPR	JGB	1500	44	22	17
JGB	HYD	1500	55	22	17
HYD	VGA	1500	55	22	17
VGA	HYD	1500	55	22	17
HYD	VGA	1500	55	22	17
VGA	HYD	1500	55	22	17
HYD	BLR	1500	44	28	17
BLR	HYD	1500	62	47	39
HYD	GOI	1500	77	55	44
GOI	HYD	1500	69	52	44
HYD	VDY	1500	NO RATES	NO RATES	NO RATES
VDY	HYD	1500	NO RATES	NO RATES	NO RATES
HYD	PNQ	1500	72	51	39
PNQ	HYD	1500	72	47	39
BLR	MYQ	1500	55	22	17
MYQ	COK	1500	55	22	17
COK	AGX	1500	77	22	17
AGX	COK	1500	77	22	17
COK	MYQ	1500	55	22	17
MYQ	BLR	1500	55	22	17



BLR	VGA	1500	55	22	17
VGA	BLR	1500	55	22	17
BLR	VDY	1500	NO RATES	NO RATES	NO RATES
VDY	BLR	1500	NO RATES	NO RATES	NO RATES
BLR	GBI	1500	44	22	17
GBI	BLR	1500	44	22	17
BLR	COK	1500	57	47	39
COK	BLR	1500	52	43	35
BLR	HYD	1500	44	28	17
HYD	BLR	1500	44	22	17
BLR	GOI	1500	62	47	39
GOI	BLR	1500	64	53	41
BLR	TIR	1500	57	39	NO RATES
TIR	BLR	1500	61	43	NO RATES
CCU	GAU	1500	110	28	NO RATES
GAU	DMU	1500	70	22	17
DMU	IMF	1500	56	22	17
CCU	AJL	1500	143	110	45
AJL	CCU	1500	66	24	13
IMF	DMU	1500	64	22	17
DMU	GAU	1500	66	22	17
IMF	AJL	1500	88	24	13
AJL	IMF	1500	23	14	13
GAU	SHL	1500	NO RATES		
SHL	DMU	1500	73	56	50
DMU	SHL	1500	73	50	NO RATES
SHL	GAU	1500	73	56	50
GAU	CCU	1500	44	24	13
GAU	TEZ	1500	66	22	17
TEZ	IXT	1500	NO RATES	NO RATES	NO RATES
IXT	TEZ	1500	NO RATES	NO RATES	NO RATES
TEZ	GAU	1500	NO RATES	NO RATES	NO RATES
GAU	CCU	1500	44	24	13
IMF	IXS	1500	66	22	17
IXS	IMF	1500	124	22	17
CCU	IXI	1500	66	22	17
IXI	CCU	1500	66	22	17
CCU	JRG	1500	88	22	17
JRG	BBI	1500	88	28	22



BBI	RRK	1500	NO RATES	NO RATES	NO RATES
RRK	BBI	1500	NO RATES	NO RATES	NO RATES
BBI	JRG	1500	88	22	17
JRG	RPR	1500	88	47	39
RPR	JRG	1500	63	50	22
JRG	CCU	1500	88	28	22
CCU	GAU	1500	110	28	NO RATES
GAU	AJL	1500	57	22	17
AJL	SHL	1500	75	56	54
SHL	AJL	1500	73	56	50
AJL	GAU	1500	58	22	17
GAU	CCU	1500	44	24	13
CCU	IXR	1500	66	28	22
IXR	BBI	1500	83	22	17
BBI	IXR	1500	83	22	17
IXR	CCU	1500	44	22	17
CCU	IXR	1500	66	28	22
IXR	CCU	1500	44	22	17
DIB	TEI	1500	NO RATES	NO RATES	NO RATES
TEI	DIB	1500	NO RATES	NO RATES	NO RATES
DIB	HGI	1500	NO RATES	NO RATES	NO RATES
HGI	ZER	1500	66	28	22
ZER	HGI	1500	66	22	17
HGI	DIB	1500	NO RATES	NO RATES	NO RATES
HGI	IXT	1500	NO RATES	NO RATES	NO RATES
IXT	HGI	1500	NO RATES	NO RATES	NO RATES

This is an illustrative list.

City pair where potential cargo business is foreseen can be floated

**ANNEXURE B – SUMMER SCHEDULE**

Flight No.	Sector	Sector Code	Sector Code	Days of Operations	Type of Aircraft
91805	DELHI / CHANDIGARH	DEL	IXC	123456	ATR42
91805	CHANDIGARH / KULLU	IXC	KUU	123456	ATR42
91806	KULLU / CHANDIGARH	KUU	IXC	123456	ATR42
91806	CHANDIGARH / DELHI	IXC	DEL	123456	ATR42
91803	DELHI / KULLU	DEL	KUU	7	ATR42
91804	KULLU / DELHI	KUU	DEL	7	ATR42
91809	DELHI / GORAKHPUR	DEL	GOP	13457	ATR42
91809	GORAKHPUR / LUCKNOW	GOP	LKO	13457	ATR42
91810	LUCKNOW / GORAKHPUR	LKO	GOP	13457	ATR42
91810	GORAKHPUR / DELHI	GOP	DEL	13457	ATR42
91845	DELHI / JAIPUR	DEL	JAI	26	ATR72
91845	JAIPUR / JODHPUR	JAI	JDH	26	ATR72
91846	JODHPUR / JAIPUR	JDH	JAI	26	ATR72
91846	JAIPUR / DELHI	JAI	DEL	26	ATR72
91821	DELHI / SHIMLA	DEL	SLV	246	ATR42
91821	SHIMLA / DHARAMSHALA	SLV	DHM	246	ATR42
91822	DHARAMSHALA / SHIMLA	DHM	SLV	246	ATR42
91822	SHIMLA / DELHI	SLV	DEL	246	ATR42
91823	DELHI / SHIMLA	DEL	SLV	135	ATR42
91823	SHIMLA / KULLU	SLV	KUU	135	ATR42
91824	KULLU / SHIMLA	KUU	SLV	135	ATR42
91824	SHIMLA / DELHI	SLV	DEL	135	ATR42
91823	DELHI / SHIMLA	DEL	SLV	7	ATR42
91823	SHIMLA / KULLU	SLV	KUU	7	ATR42
91824	KULLU / SHIMLA	KUU	SLV	7	ATR42
91824	SHIMLA / DELHI	SLV	DEL	7	ATR42
91645	DELHI / DEHRADUN	DEL	DED	1357	ATR42
91645	DEHRADUN / LUCKNOW	DED	LKO	1357	ATR42
91646	LUCKNOW / DEHRADUN	LKO	DED	1357	ATR42
91646	DEHRADUN / DELHI	DED	DEL	1357	ATR42
91857	DELHI / DEHRADUN	DEL	DED	246	ATR42
91857	DEHRADUN / JAMMU	DED	IXJ	246	ATR42
91858	JAMMU / DEHRADUN	IXJ	DED	246	ATR42





9I858	DEHRADUN / DELHI	DED	DEL	246	ATR42
9I713	DELHI / DHARAMSHALA	DEL	DHM	123456	ATR72
9I713	DHARAMSHALA / CHANDIGARH	DHM	IXC	123456	ATR72
9I714	CHANDIGARH / DHARAMSHALA	IXC	DHM	123456	ATR72
9I714	DHARAMSHALA / DELHI	DHM	DEL	123456	ATR72
9I711	DELHI / DHARAMSHALA	DEL	DHM	7	ATR72
9I711	DHARAMSHALA / CHANDIGARH	DHM	IXC	7	ATR72
9I711	CHANDIGARH / DELHI	IXC	DEL	7	ATR72
9I817	DELHI / CHANDIGARH	DEL	IXC	1357	ATR42
9I818	CHANDIGARH / DELHI	IXC	DEL	1357	ATR42
9I611	DELHI / AMRITSAR	DEL	ATQ	246	ATR72
9I612	AMRITSAR / DELHI	ATQ	DEL	246	ATR72
9I643	DELHI / JAIPUR	DEL	JAI	135	ATR72
9I644	JAIPUR / DELHI	JAI	DEL	135	ATR72
9I843	DELHI / JAIPUR	DEL	JAI	1234567	ATR72
9I844	JAIPUR / DELHI	JAI	DEL	1234567	ATR72
9I697	DELHI / PRAYAGRAJ	DEL	IXD	2467	ATR72
9I697	PRAYAGRAJ / BILASPUR	IXD	PAB	2467	ATR72
9I698	BILASPUR / PRAYAGRAJ	PAB	IXD	2467	ATR72
9I698	PRAYAGRAJ / DELHI	IXD	DEL	2467	ATR72
9I643	DELHI / JAIPUR	DEL	JAI	2467	ATR72
9I644	JAIPUR / DELHI	JAI	DEL	2467	ATR72
9I687	DELHI / PRAYAGRAJ	DEL	IXD	135	ATR72
9I687	PRAYAGRAJ / DEHRADUN	IXD	DED	135	ATR72
9I688	DEHRADUN / PRAYAGRAJ	DED	IXD	135	ATR72
9I688	PRAYAGRAJ / DELHI	IXD	DEL	135	ATR72
9I691	DELHI / JABALPUR	DEL	JLR	1357	ATR72
9I691	JABALPUR / BILASPUR	JLR	PAB	1357	ATR72
9I692	BILASPUR / JABALPUR	PAB	JLR	1357	ATR72
9I692	JABALPUR / DELHI	JLR	DEL	1357	ATR72
9I693	DELHI / JABALPUR	DEL	JLR	246	ATR72
9I693	JABALPUR / HYDERABAD	JLR	HYD	246	ATR72
9I694	HYDERABAD / JABALPUR	HYD	JLR	246	ATR72
9I694	JABALPUR / DELHI	JLR	DEL	246	ATR72
9I611	DELHI / AMRITSAR	DEL	ATQ	1357	ATR72
9I612	AMRITSAR / DELHI	ATQ	DEL	1357	ATR72



9I831	DELHI / CHANDIGARH	DEL	IXC	1234567	ATR72
9I832	CHANDIGARH / DELHI	IXC	DEL	1234567	ATR72
9I833	DELHI / BIKANER	DEL	BKB	13457	ATR72
9I834	BIKANER / DELHI	BKB	DEL	13457	ATR72
9I629	DELHI / GORAKHPUR	DEL	GOP	26	ATR42
9I629	GORAKHPUR / KOLKATA	GOP	CCU	26	ATR42
9I630	KOLKATA / GORAKHPUR	CCU	GOP	26	ATR42
9I630	GORAKHPUR / DELHI	GOP	DEL	26	ATR42
9I695	DELHI / UDAIPUR	DEL	UDR	13457	ATR72
9I695	UDAIPUR / AHMEDABAD	UDR	AMD	13457	ATR72
9I696	AHMEDABAD / UDAIPUR	AMD	UDR	13457	ATR72
9I696	UDAIPUR / DELHI	UDR	DEL	13457	ATR72
9I615	DELHI / JODHPUR	DEL	JDH	135	ATR72
9I615	JODHPUR / AHMEDABAD	JDH	AMD	135	ATR72
9I616	AHMEDABAD / JODHPUR	AMD	JDH	135	ATR72
9I616	JODHPUR / DELHI	JDH	DEL	135	ATR72
9I701	DELHI / BAREILLY	DEL	BEK	2467	ATR72
9I702	BAREILLY / DELHI	BEK	DEL	2467	ATR72
9I621	DELHI / INDORE	DEL	IDR	246	ATR72
9I622	INDORE / DELHI	IDR	DEL	246	ATR72

9I625	MUMBAI / BHUJ	BOM	BHJ	1234567	ATR72
9I626	BHUJ / MUMBAI	BHJ	BOM	1234567	ATR72
9I661	MUMBAI / SINDHUDURG	BOM	SDW	1246	ATR72
9I662	SINDHUDURG / MUMBAI	SDW	BOM	1246	ATR72
9I675	MUMBAI / KESHOD	BOM	IXK	357	ATR72
9I676	KESHOD / MUMBAI	IXK	BOM	357	ATR72
9I623	MUMBAI / DIU	BOM	DIU	1234567	ATR72
9I624	DIU / MUMBAI	DIU	BOM	1234567	ATR72
9I657	MUMBAI / GOA	BOM	GOI	23567	ATR72
9I658	GOA / MUMBAI	GOI	BOM	23567	ATR72

9I888	HYDERABAD / VIJAYAWADA	HYD	VGA	1234567	ATR72
9I897	VIJAYAWADA / HYDERABAD	VGA	HYD	1234567	ATR72
9I879	HYDERBAD / GOA	HYD	GOI	23567	ATR72
9I880	GOA / HYDERABAD	GOI	HYD	23567	ATR72



91847	HYDERABAD / MYSORE	HYD	MYQ	14	ATR72
91848	MYSORE / HYDERABAD	MYQ	HYD	14	ATR72
91883	HYDERABAD / RAJAHMUNDRY	HYD	RJA	357	ATR72
91884	RAJAHMUNDRY / HYDERABAD	RJA	HYD	357	ATR72
91518	HYDERABAD / BANGALORE	HYD	BLR	1246	ATR72
91517	BANGALORE / HYDERABAD	BLR	HYD	1246	ATR72
91893	HYDERABAD / CHENNAI	HYD	MAA	1246	ATR72
91101	CHENNAI/ JAFFNA	MAA	JAF	1246	ATR72
91102	JAFFNA/ CHENNAI	JAF	MAA	1246	ATR72
91894	CHENNAI / HYDERABAD	MAA	HYD	1246	ATR72
91863	HYDERABAD / CHENNAI	HYD	MAA	357	ATR72
91863	CHENNAI / MYSURU	MAA	MYQ	357	ATR72
91864	MYSURU / CHENNAI	MYQ	MAA	357	ATR72
91864	CHENNAI / HYDERABAD	MAA	HYD	357	ATR72
91875	HYDERABAD / KOLHAPUR	HYD	KLH	357	ATR72
91876	KOLHAPUR / HYDERABAD	KLH	HYD	357	ATR72
91871	HYDERABAD / CHENNAI	HYD	MAA	1357	ATR72
91872	CHENNAI / HYDERABAD	MAA	HYD	1357	ATR72
91895	HYDERABAD / BANGALORE	HYD	BLR	1234567	ATR72
91896	BANGALORE / HYDERABAD	BLR	HYD	1234567	ATR72
91885	HYDERABAD / JAGDALPUR	HYD	JGB	1234567	ATR72
91885	JAGDALPUR / RAIPUR	JGB	RPR	1234567	ATR72
91886	RAIPUR / JAGDALPUR	RPR	JGB	1234567	ATR72
91886	JAGDALPUR / HYDERABAD	JGB	HYD	1234567	ATR72
91867	HYDERABAD / PUNE	HYD	PNQ	1234567	ATR72
91868	PUNE / HYDERABAD	PNQ	HYD	1234567	ATR72
91877	HYDERABAD / TIRUPATI	HYD	TIR	1234567	ATR72
91878	TIRUPATI / HYDERABAD	TIR	HYD	1234567	ATR72
91869	HYDERABAD / VIDYANAGAR	HYD	VDY	1234567	ATR72
91870	VIDYANAGAR / HYDERABAD	VDY	HYD	1234567	ATR72
91881	HYDERABAD / MYSURU	HYD	MYQ	23567	ATR72
91881	MYSURU / GOA	MYQ	GOI	23567	ATR72
91882	GOA / MYSURU	GOI	MYQ	23567	ATR72
91882	MYSURU / HYDERABAD	MYQ	HYD	23567	ATR72
91879	HYDERBAD / GOA	HYD	GOI	14	ATR72
91879	GOA / MUMBAI	GOI	BOM	14	ATR72



91880	MUMBAI / GOA	<b>BOM</b>	<b>GOI</b>	14	ATR72
91880	GOA / HYDERABAD	<b>GOI</b>	<b>HYD</b>	14	ATR72
91505	BENGALURU / KOCHI	<b>BLR</b>	<b>COK</b>	1234567	ATR72
91505	KOCHI / AGATTI	<b>COK</b>	<b>AGX</b>	1234567	ATR72
91506	AGATTI / KOCHI	<b>AGX</b>	<b>COK</b>	1234567	ATR72
91506	KOCHI / BENGALURU	<b>COK</b>	<b>BLR</b>	1234567	ATR72
91527	BENGALURU / VIDYANAGAR	<b>BLR</b>	<b>VDY</b>	1234567	ATR72
91528	VIDYANAGAR / BENGALURU	<b>VDY</b>	<b>BLR</b>	1234567	ATR72
91521	BENGALURU / KOCHI	<b>BLR</b>	<b>COK</b>	1234567	ATR72
91522	KOCHI / BENGALURU	<b>COK</b>	<b>BLR</b>	1234567	ATR72
91501	BENGALURU / VIJAYAWADA	<b>BLR</b>	<b>VGA</b>	1234567	ATR72
91502	VIJAYAWADA / BENGALURU	<b>VGA</b>	<b>BLR</b>	1234567	ATR72
91549	BENGALURU / COIMBATORE	<b>BLR</b>	<b>CJB</b>	135	ATR72
91550	COIMBATORE / BENGALURU	<b>CJB</b>	<b>BLR</b>	135	ATR72
91509	BENGALURU / GULBARGA	<b>BLR</b>	<b>GBI</b>	2467	ATR72
91510	GULBARGA / BENGALURU	<b>GBI</b>	<b>BLR</b>	2467	ATR72
91547	BENGALURU / GOA	<b>BLR</b>	<b>GOI</b>	1234567	ATR72
91548	GOA / BENGALURU	<b>GOI</b>	<b>BLR</b>	1234567	ATR72
91741	KOLKATA / DIMAPUR	<b>CCU</b>	<b>DMU</b>	135	ATR72
91741	DIMAPUR / IMPHAL	<b>DMU</b>	<b>IMF</b>	135	ATR72
91741	IMPHAL / SILCHAR	<b>IMF</b>	<b>IXS</b>	135	ATR72
91741	SILCHAR/ IMPHAL	<b>IXS</b>	<b>IMF</b>	135	ATR72
91742	IMPHAL/ DIMAPUR	<b>IMF</b>	<b>DMU</b>	135	ATR72
91742	DIMAPUR / KOLKATA	<b>DMU</b>	<b>CCU</b>	135	ATR72
91731	KOLKATA / IMPHAL	<b>CCU</b>	<b>IMF</b>	2467	ATR72
91731	IMPHAL / AIZWAL	<b>IMF</b>	<b>AJL</b>	2467	ATR72
91732	AIZWAL / IMPHAL	<b>AJL</b>	<b>IMF</b>	2467	ATR72
91732	IMPHAL / SILCHAR	<b>IMF</b>	<b>IXS</b>	2467	ATR72
91733	SILCHAR/ IMPHAL	<b>IXS</b>	<b>IMF</b>	2467	ATR72
91733	IMPHAL/ KOLKATA	<b>IMF</b>	<b>CCU</b>	2467	ATR72
91751	KOLKATA / LILABARI	<b>CCU</b>	<b>IXI</b>	1234567	ATR72
91752	LILABARI / KOLKATA	<b>IXI</b>	<b>CCU</b>	1234567	ATR72
91745	KOLKATA / JHARSUGUDA	<b>CCU</b>	<b>JRG</b>	1234567	ATR72
91745	JHARSUGUDA / BHUBANESHWAR	<b>JRG</b>	<b>BBI</b>	1234567	ATR72

9I746	BHUBANESHWAR / ROURKELA	<b>BBI</b>	<b>RRK</b>	1234567	ATR72
9I746	ROURKELA/BHUBANESWAR	<b>RRK</b>	<b>BBI</b>	1234567	ATR72
9I746	BHUBANESWAR/JHARSUGUDA	<b>BBI</b>	<b>JRG</b>	1234567	ATR72
9I746	JHARSUGUDA / KOLKATA	<b>JRG</b>	<b>CCU</b>	1234567	ATR72
9I755	KOLKATA / GUWAHATI	<b>CCU</b>	<b>GAU</b>	1246	ATR72
9I755	GUWAHATI / AIZWAL	<b>GAU</b>	<b>AJL</b>	1246	ATR72
9I755	AIZWAL / SHILLONG	<b>AJL</b>	<b>SHL</b>	1246	ATR72
9I756	SHILLONG / AIZWAL	<b>SHL</b>	<b>AJL</b>	1246	ATR72
9I756	AIZWAL / GUWAHATI	<b>AJL</b>	<b>GAU</b>	1246	ATR72
9I756	GUWAHATI / KOLKATA	<b>GAU</b>	<b>CCU</b>	1246	ATR72
9I757	KOLKATA / GUWAHATI	<b>CCU</b>	<b>GAU</b>	357	ATR72
9I757	GUWAHATI / TEZPUR	<b>GAU</b>	<b>TEZ</b>	357	ATR72
9I757	TEZPUR / PASSIGHAT	<b>TEZ</b>	<b>IXT</b>	357	ATR72
9I758	PASSIGHAT / TEZPUR	<b>IXT</b>	<b>TEZ</b>	357	ATR72
9I758	TEZPUR / GUWAHATI	<b>TEZ</b>	<b>GAU</b>	357	ATR72
9I758	GUWAHATI / KOLKATA	<b>GAU</b>	<b>CCU</b>	357	ATR72
9I720	KOLKATA / RANCHI	<b>CCU</b>	<b>IXR</b>	357	ATR72
9I720	RANCHI / BHUBANESHWAR	<b>IXR</b>	<b>BBI</b>	357	ATR72
9I719	BHUBANESHWAR / RANCHI	<b>BBI</b>	<b>IXR</b>	357	ATR72
9I719	RANCHI / KOLKATA	<b>IXR</b>	<b>CCU</b>	357	ATR72
9I770	KOLKATA / GUWAHATI	<b>CCU</b>	<b>GAU</b>	246	ATR72
9I771	GUWAHATI / KOLKATA	<b>GAU</b>	<b>CCU</b>	246	ATR72
9I723	GUWAHATI / DIMAPUR	<b>GAU</b>	<b>DMU</b>	246	ATR72
9I724	DIMAPUR / GUWAHATI	<b>DMU</b>	<b>GAU</b>	246	ATR72
9I729	GUWAHATI / TEZPUR	<b>GAU</b>	<b>TEZ</b>	246	ATR72
9I729	TEZPUR / LILABARI	<b>TEZ</b>	<b>IXI</b>	246	ATR72
9I729	LILABARI / SHILLONG	<b>IXI</b>	<b>SHL</b>	246	ATR72
9I730	SHILLONG/LILABARI	<b>SHL</b>	<b>IXI</b>	246	ATR72
9I730	LILABARI / TEZPUR	<b>IXI</b>	<b>TEZ</b>	246	ATR72
9I730	TEZPUR / GUWAHATI	<b>TEZ</b>	<b>GAU</b>	246	ATR72
9I735	GUWAHATI / SHILLONG	<b>GAU</b>	<b>SHL</b>	1357	ATR72
9I737	SHILLONG / DIMAPUR	<b>SHL</b>	<b>DMU</b>	1357	ATR72
9I738	DIMAPUR / SHILLONG	<b>DMU</b>	<b>SHL</b>	1357	ATR72
9I739	SHILLONG/LILABARI	<b>SHL</b>	<b>IXI</b>	1357	ATR72
9I739	LILABARI / TEZPUR	<b>IXI</b>	<b>TEZ</b>	1357	ATR72
9I740	TEZPUR / LILABARI	<b>TEZ</b>	<b>IXI</b>	1357	ATR72
9I740	LILABARI / SHILLONG	<b>IXI</b>	<b>SHL</b>	1357	ATR72
9I736	SHILLONG / GUWAHATI	<b>SHL</b>	<b>GAU</b>	1357	ATR72



9I405	DIBRUGARH / TEZU	<b>DIB</b>	<b>TEI</b>	2467	DO228
9I406	TEZU / DIBRUGARH	<b>TEI</b>	<b>DIB</b>	2467	DO228
9I403	DIBRUGARH / Hollangi	<b>DIB</b>	<b>HGI</b>	26	DO228
9I403	Hollangi / ZIRO	<b>HGI</b>	<b>ZER</b>	26	DO228
9I404	ZIRO / Hollangi	<b>ZER</b>	<b>HGI</b>	26	DO228
9I404	Hollangi / DIBRUGARH	<b>HGI</b>	<b>DIB</b>	26	DO228
9I401	DIBRUGARH / Hollangi	<b>DIB</b>	<b>HGI</b>	47	DO228
9I401	Hollangi / PASSIGHAT	<b>HGI</b>	<b>IXT</b>	47	DO228
9I402	PASSIGHAT / Hollangi	<b>IXT</b>	<b>HGI</b>	47	DO228
9I402	Hollangi / DIBRUGARH	<b>HGI</b>	<b>DIB</b>	47	DO228



## ANNEXURE C

All agents appointed by Air India can book cargo on Alliance Air Flights. Some of the active agents list is published below:-

### DELHI ACTIVE AGENTS DETAILS

- INDEX AVIATION PVT LTD
- PAWAN CARGO
- FOUR WINGS TRAVLES AND TOURS
- INDIAN POSTAL MAIL
- MONOPOLY CARRIRES
- BALAJI CARGO
- DHARMRAJ LOGISTICS
- BHAGWATI CARGO

### HYDERABAD ACTIVE AGENTS DETAILS

- SRI BALAJI LOGISTICS
- PAWAN CARGO
- BHAGWATI CARGO

### CHENNAI ACTIVE AGENTS DETAILS

- BHAGWATI CARGO
- MONOPOLY
- INDEX PVT LTD
- PAWAN CARGO
- INDIAN POSTAL MAIL

### MUMBAI ACTIVE AGENTS DETAILS

- INDEX AVIATION PVT LTD
- BHAGWATI CARGO



## ANNEXURE D

The said information is confidential in nature

Major stations with cargo uplift:- Delhi, Kolkata, Mumbai, Kochi, Agatti, Guwahati, Dimapur, Imphal, Jaipur, Ahmedabad, Bangaluru, Goa, Hyderabad, Chandigarh, Imphal, Ranchi etc.

Period	Cargo & Mail Tonnage	Revenue (Approx)
2019-20	368 tonnes	99.96 lacs
2020-21	438 tonnes	96.90 lacs **
2021-22	750 tonnes	205.66 lacs**
2022-23 ( up to Jan 23)	345 tonnes	95.27 lacs

\*\* Please note that during 27<sup>th</sup> March 2020 to 24<sup>th</sup> May 2020, we also transported cargo under lifeline UDAN earning a revenue of over Rs 5 crores to the airline.





**BIRD GROUP ( email dated 01.02.2023 ) and discussions in Pre-Bid meeting dated 06.03.2023**

<b>1.</b>	If you can share some estimates on the cargo uplift / volume and revenue per station in year 2022	Details are mentioned above in <b>Annexure D</b>
<b>2.</b>	Please share the current cargo rate sheet	Details are mentioned above in <b>Annexure A</b>
<b>3.</b>	Do AAAL offer any commissions / incentives to cargo agents / freight forwarders?	Alliance Air cargo movement is still undertaken through Air India. The commission / incentive is applicable (5%).
<b>4.</b>	Please also share the RFP document / annexures in the word format as we need to print the annexures on our letterhead.	The same can be undertaken through an online convertor.



**LAS CARGO ( email dated 31.01.2023 and 02.02.2023 ) and discussions in Pre-Bid meeting dated 06.03.2023**

1.	We would like to know the Current operating fleet size and future additional fleet increase.	<p>Currently we have 18 ATR-72 -600, 02 ATR-42 - 600, and 01 DO-228 in our fleet.</p> <p>As of date, future induction plans are still under finalization.</p>
2.	Additional aircraft induction will be additional to current MAG proposal is assumed.	<p>Your understanding is absolutely correct. The current MGP (Minimum Guaranteed Payment ) is based on the existing fleet ( excluding Dornier).</p> <p>In the event, the Management decides to induct additional aircraft, additional MGP would be applicable commensurate to the type of aircraft inducted.</p>
3.	MAG will be offered per month amount as per current fleet size and schedule.	<p>The present schedule has been formulated based on 16/17 ATR 72 and 2 ATR 42 ( keeping provision of 1 to 2 ATR 72/42 towards rotational checks &amp; maintenance).</p> <p>MGP (Minimum Guaranteed Payment ) to be offered as per the aforesaid fleet size and the applicable schedule thereto during the currency of contract.</p>
4.	All cargo utility terminal payments to be made by GSSA is assumed and office rental, utilities at CUT paid by GSSA is assumed at network.	<p>Understanding is absolutely correct. All cargo utility terminal payments as also office rental, utilities and CUT would be borne by GSSA.</p>

		In furtherance to pre-bid meeting, it has been decided that the bidder is expected to set up own offices at the base /hub stations of Alliance Air – DEL, BOM, CCU, HYD, BLR, GAU, MAA and AMD. During the process of set-up in Tier II and Tier III cities, the airline can extend temporary support during the initial three months at the airport from the date of going live.
5.	Ramp supervision done by GSSA is assumed at all airports below aircraft.	In furtherance to pre-bid meeting, it has been decided that ramp supervision would continue to be handled by the ground handler i.e. all activities below the wings from the receipt of cargo, transportation in the sterile area and departure point.
6.	All CUT functions handled by GSSA staff is assumed at all airports, will Alliance Air depute its own employees for cargo acceptance and deliveries, please confirm.	By floating the RFP, the intent is to outsource the entire cargo activities . All CUT functions will be handled by GSSA staff  The role scope of the GSSA includes deputing its own team to handle cargo acceptance and deliveries.
7.	Cargo software provided by GSSA is assumed including payment of its charges.	Cargo software will be provided by GSSA and would be responsible for making payments and charges.
8.	Minimum loadability assumed to be 500 Kg per flight is assumed for cargo carriage.	GSSA will not be entitled to any block any space. It will always be subject to load and space
9.	Flight cancellations is scheduled, how will they be compensated if beyond 10% of its scheduled departures.	No underwriting would be admissible from the airline end, in the event of non-carriage /part -carriage of cargo on account of cancellation of schedule departures.  In case the flight cancellations are beyond 20% of the scheduled departures as on the date when the contract has been frozen, the bidder may remit the MGP on a pro-rata basis equivalent to % flight reduction for the select period.

10.	Cost of interiors of all offices and branding with set up is to be incurred by GSSA or existing offices of Alliance Air will be taken over by GSSA through network of all locations.	At present there are no existing offices of Alliance Air for cargo in our network.  Cost of interiors of all offices and branding with set up is to be incurred by GSSA
11.	P.O. Mail is included within GSSA scope of agreement along with its revenue and contract with PO authorities.	We are working closely with postal authorities for signing a contract with them to carry postal mail. The contract is still to be concluded. Same will be included with GSSA segment.
12.	Ground Handling and loading of aircrafts is not included in GSSA scope of services it will be done by respective ground handlers at each airports.	Ground handler would handle the same.
13.	AWB will have GSSA prefix on them and not Alliance Air as issued by GSSA.	GSSA to utilize the Airline AWB. In the event there is a difficulty, the GSSA AWB can be prefixed with clear mention that is a GSSA of Alliance Air.
14.	Staff training and audits of cargo operators is GSSA responsibility or Alliance air.	Staff training and audit of cargo operators is GSSA responsibility. Alliance Air Team can also step in wherever necessitated.
15.	Will free air tickets be provided by Alliance Air for duty travel of GSSA employees.	A fixed quantum of tickets on 9I flights can be considered for Duty travel of GSSA employees on Alliance Air. The details would be notified post execution of the contract with the selected bidder
16.	Is there any excess payments over and above MAG to be paid by GSSA to Alliance Air every month.	<p><a href="#">The excess payments would be as per the Table on Page 27.</a></p> <p><del>Revenue over the Minimum Guaranteed Payment (MGP) threshold up to 50% in excess of the MGP will be retained entirely by the GSSA as their earnings. Revenue above 50% of the Minimum Guaranteed Payment (MGP) will be shared between the GSSA and Alliance Air, with the GSSA retaining more, the higher GSSA sells. The proposed Minimum Guaranteed Payment (MGP) model is structured in the attached Addendum</del></p>

		<i>Revenue</i>	<i>Accr uing to 91</i>	<i>Accrui ng to GSSA</i>
		<i>Up to MGP level</i>	<i>100 %</i>	<i>NIL</i>
		<i>MGP+50 % to MGP 75%</i>	<i>40%</i>	<i>60%</i>
		<i>MGP+75 % to MGP 100%</i>	<i>30%</i>	<i>70%</i>
		<i>Over MGP+100 %</i>	<i>20%</i>	<i>80%</i>
17.	CUT agreements will be signed by Alliance Air or GSSA as some CUT operators want to sign only with airlines.	CUT agreements will be signed by GSSA. Wherever the CUT operators want to sign only with airlines, the same would be undertaken with the expenses being reimbursed by the GSSA.		
18.	BG for CUT agreements will be provided by whom, Alliance or GSSA?	BG for CUT would be provided by GSSA.		
19.	If parent company is applying then the experience and financials of subsidiary company which is fully owned by parent can it be considered to qualify the GSSA tender	The request stands considered.		
20.	What is the lead time to start the GSSA.	We would request GSSA to start immediately post issuance of LOI and submission of BG.		
21.	AEP for staff will be recommended by Alliance Air for issuance by BCAS.	AEP for GSA staff may be recommended by Alliance Air for issuance by BCAS. Any cost thereto paid by the airline to be reimbursed. However, GSSA shall indemnify the airline towards any past or future unforeseen incident/unlawful activity undertaken by said staff.		

22.	First 3 months on actual revenue shared with Alliance Air and MAG starting from month 4 onwards.	During the first six months, fixed Minimum Guaranteed Payment (MGP) of Rs 17 lacs per mensum. The Minimum Guaranteed Payment (MGP) as quoted by bidder and Point 16 would become applicable from the seventh month onwards and would be applicable till the tenure of the contract
23.	The minimum turnover of the company is assumed at 10 Cr per annum during the past years. Please confirm.	Yes, minimum turnover of the company is assumed at 10 Cr per annum during the past five years.
24.	If cargo is offloaded due to no space available on the aircraft, then will Alliance Air compensate towards the MAG payable.	AAAL will not compensate, If cargo is offloaded due to no space available on the aircraft
25.	Will there be an extension of time for submission of tender or is the deadline fixed.	The time fame of the RFP has been extended up to 10.03.2023.
26.	Could you kindly specify the minimum carriage of cargo per flight and will it be 500 kgs on every flight since we are given to understand that ATR has very poor capacity of not more than 100 kg of cargo carried per flight.	Subject matter was also discussed in the pre-bid meeting.  The loadability of 500 kgs per day does hold ( except some flights which fly to hilly terrain or where the passenger load is good). The impression which has been garnered than only 100 kgs loading per aircraft can be undertaken is factually incorrect
27.	Please clarify number of flights operated by Alliance Air per day which can carry cargo as per this GSSA appointment.	Subject matter was also discussed in the pre-bid meeting.  In continuation to response to Point 26, would like to inform that the airline passenger seat factor is still less than 75 percent which is an evidentiary proof that that there is sufficient load ability on most of the flights. The same can also be validated through the DGCA website.

		Request to kindly peruse cargo carriage for the previous year 2021-2022, it would reassure the bidders the volume business Alliance Air had been generating. Once the GSSA infrastructure is running – there is a scope of substantial increase.
28.	For flights falling under Viability Gap Funding (VGF), will it also apply to cargo? If yes, any benefit we can derive from those?	VGF is only for passengers and not for Cargo. These flights operate on virgin routes as such have low Seat factor . The benefit is that more capacity is available.
29.	Existing interline agreements, if any, will be transferred to GSSA?	Currently we have no interline agreement
30.	Do you have any plans to commence international flights and if yes, will the same GSSA agreement be extended?	Alliance Air operates to Jaffna. The MGP covers transportation of cargo ex-India by the GSSA.
31.	MGP for first 6 months @INR 17 lac per month fixed payment to Alliance Air by GSSA and not connected with actual revenue figures	The understanding is correct.
32.	Thereafter after crossing 6 months time the GSSA has to pay MGP of INR 3.5 CR per Anum to Alliance which is INR 29 Lac per month again fixed .	<p>1. Financial Bid mentions the minimum reserve price as Rs 3.50 crores per annum plus applicable GST.</p> <p>2. We are hoping the selected bidder would bid an amount greater than Rs 3.50 crores plus applicable GST. Thus the fixed amount of Rs 29 lacs, as mentioned alongside is not applicable .</p> <p>The amount payable by GSSA is dependent upon a) qualifying bid amount of GSSA <u>plus</u> b) additional applicable amount payable to the airline under the revenue sharing model.</p>
33.	You also on the other hand mentioned that GSSA can offset its costs from the MGP of INR 3.5 CR how will this work ???????? please specify clearly , since on one hand you are stating MGP of INR 3.5 Cr as threshold and other hand you are stating you can reduce this also	<p>We concur with observation.</p> <p>We have elaborated and updated the document for the purpose of clarity .</p>

34.	We are not clear regarding the offset of cost on reduction of MGP offered by Alliance Air.	<p>Based on your inputs, as conveyed in our email dated 03.03.2023 the following text has already been deleted.</p> <ul style="list-style-type: none"> <li><del>The same MGP of Rs 3.50 crores per annum is being retained . the Minimum Guaranteed Payment (MGP) threshold can be reduced appropriately ( to enable GSSA to offset expenditure proposed in provisioning manpower, equipment, software, office space, warehousing , trucking, handling, back office functions, agency commission, insurance etc) and making regular payment of the MGP.</del></li> </ul>
35.	You have mentioned on page 28 that Alliance air will extend temporary support of offices in Tier II and Tier III cities. Please clarify whether the office allotted would be free of rent and utilities for the GSSA.	<p>This may please be read in conjunction with Point 4 of our upload dated 28.02.2023 where the clarification was conveyed "" In furtherance to pre-bid meeting, it has been decided that the bidder is expected to set up own offices at the base /hub stations of Alliance Air – DEL, BOM, CCU, HYD, BLR, GAU, MAA and AMD. During the process of set-up in Tier II and Tier III cities, the airline can extend temporary support during the <u>initial three months</u> at the airport from the date of going live."</p> <p>The Airport Office space is outsourced the from the airport operator for airline operations only. Role scope of the airline would be limited to connecting GSSA with the local authorities i.e. ground handler, airport operator, warehouse, customs, as applicable during the set-up period.</p> <p>GSSA needs to set up infrastructure /office at their own cost. Towards the same :</p> <ol style="list-style-type: none"> <li>for first six months the payment applicable to airline has already been reduced to Rs 17 lacs per mensum by the airline</li> </ol>



		b) Retention of revenue over & above qualifying bid amount has been allowed – Please refer to response on Page 36.
36.	The cost of hiring manpower, offices in all locations for handling Cargo is assumed to be borne by GSSA which is a huge cost per month	<p>We do understand that there is a cost implication of hiring manpower and offices. That is the reason the following has been offered.</p> <ul style="list-style-type: none"> <li>• 100% retention of revenue over &amp; above bid amount has been allowed for actual Sale up to 150% of MGP amount.</li> <li>• Actual Sale Between 151% to 175% of MGP amount - 60% of the actual sale can be retained by GSSA</li> <li>• Actual Sale Between 176% of MGP to 200 % of MGP amount - 70% of the actual sale can be retained by GSSA</li> <li>• Actual sale above 200% of MGP amount - 80% of the actual sale can be retained by GSSA</li> <li>• We have allowed Ramp Supervision continuation by the ground handler.</li> </ul> <p>At the time of floating the RFP, we were of considered view that GSSA would be already having infrastructure in base / hub stations and the costs accruing therefrom would be marginal.</p>
37.	Bid submission date be extended until 21 <sup>st</sup> March due to the holidays.	Currently the last date of submission is 10 <sup>th</sup> of March 2023. In the event any decision on extension is taken we would let you know.
38.	Please share the summer schedule excel file	Attached.



**AEROPRIME ( email dated 05.02.2023 ) and discussions in Pre-Bid meeting dated 06.03.2023**

S. No.	Clause No/Page No	Query/Modifications Requested	Remark/Reason	Status
1	Clause 10 / Page 6	Last Date and time for submission of bids to be extended to Feb 28, 2023	To collect all the documents and fulfill the conditions of the RFP	Last date of submission has been extended up to 10 th of March 2023
2	Clause 1 / Page 12	The applicant should be registered in India and having trade license for Cargo Minimum two years of Airline GSSA / GSA experience (domestic/international) of air cargo transportation on scheduled airline services	It should be valid for GSA handling International airlines and not only the ones who are handling domestic. GSA handling international airlines also have deep expertise and market knowledge	The relevant clause has been modified to read as : ""Minimum two years of domestic and /or international Airline GSSA / GSA experience of air cargo transportation on scheduled airline services. ""
3	Clause 1 / Page 14	Kindly clarify the below statement in terms of which cities, any limit on number of cities, how much space, is it free of cost or will Alliance Air pay at the time of request etc.: Alliance Air may request to provision a designated office for its official at major metros. The office should be provided with all infrastructure like telephone, computers, stationery etc.	Need clarification in order to know the requirements and also the cost implications	The applicant agrees to set up and maintain at its own cost offices at key stations of Alliance Air ( DEL, BOM, CCU, GAU, HYD, BLR, AMD and MAA) catering to both domestic and international flights ex-India. During the process of set-up in Tier II and Tier III cities, the airline can extend temporary support during the initial three months at the airport from the date of going live. The space to be reasonable commensurate to the likely business with branding of Alliance Air. The bidder to make

				<p>applicable MGP payment as agreed upon.</p> <p>This clause has been deleted Quote "" Alliance Air may request to provision a designated office for its official at major metros. The office should be provided with all infrastructure like telephone, computers, stationery etc."" Unquote</p>
4	Clause 3 / Page 69	Minimum two years of Airline GSSA / GSA experience (domestic/international) of air cargo transportation on scheduled airline services	It should be valid for GSA handling International airlines and not only the ones who are handling domestic. GSA handling international airlines also have deep expertise and market knowledge	The relevant clause has been modified to read as ""Minimum two years of domestic and /or international Airline GSSA / GSA experience of air cargo transportation on scheduled airline services. ""
5	Clause 8 / Page 71	Representing as GSSA of other airlines (international or domestic)	Experience should be for GSA handling International airlines also as they have deep expertise and domestic market knowledge as well. It should not be restricted to the GSA handling domestic airlines.	The relevant clause has been modified to read as ""Minimum two years of domestic and /or international Airline GSSA / GSA experience of air cargo transportation on scheduled airline services. ""



**OTHER UPDATES TO RFP AS ON 28.02.2023 BASED ON PRE-BID MEETING :**

- The contract executed with the successful Bidder pursuant to this RFP shall be for **30 months** from the date of go live and extendable by AAAL for a period of, **18 months** on the same terms and conditions subject to satisfactory performance and mutually consent of both the parties.
- GSSA will not be entitled to any block space. It will always be subject to load and space. No underwriting would be admissible from the airline end, in the event of non-carriage /part - carriage of cargo.
- Service Level Agreement to be executed between both the parties.
- During the initial set up phase ( first six months), fixed Minimum Guaranteed Payment (MGP) of Rs 17 lacs per mensum is applicable. The Minimum Guaranteed Payment (MGP) as quoted in the financial bid would become applicable from the seventh month and would be applicable till the tenure of the contract. *This is in view that operationalizing multiple stations from the day of going live (including assignment of manpower) and settlement may take a time.*
- ~~The same MGP of Rs 3.50 crores per annum is being retained. the Minimum Guaranteed Payment (MGP) threshold can be reduced appropriately ( to enable GSSA to offset expenditure proposed in provisioning manpower, equipment, software, office space, warehousing, trucking, handling, back office functions, agency commission, insurance etc) and making regular payment of the MGP.~~

Revenue	Accruing to GI	Accruing to GSSA
Up to MGP level	100%	NIL
From MGP up to 50%	NIL	100%
MGP+50% to MGP 75%	40%	60%
MGP+75% to MGP 100%	30%	70%
Over MGP+100%	20%	80%



- To enable GSSA recover CAPEX expenditure and also earn, the following revenue sharing model would be applicable:

Accruing to 9I			Particulars	Revenue Sharing Model ( Accruing to 9I)	Revenue Sharing Model ( Accruing to GSSA)
Qualifying Bid Price Amount	Plus	Slab 1	Actual Sale up to 150% of MGP** amount.	NIL	100% retention of revenue over & above Qualifying bid amount.
		Slab 2	Actual Sale Between 151% to 175% of MGP** amount	40% of the actual sale in the slab	60% of the actual sale in the slab
		Slab 3	Actual Sale Between 176% of MGP** to 200 % of MGP **amount	30% of the actual sale in the slab	70% of the actual sale in the slab
		Slab 4	Actual sale above 200% of MGP **amount	20% of the actual sale in the slab	80% of the actual sale in the slab

\*\* MGP amount is equal to Rs 3.50 crores as mentioned in the financial bid.

\*\* Table is applicable from 7th Calendar Month to 30th Calendar month

\*\* No deviation in revenue sharing model as stated above is permitted

\*\* The revenue sharing model will not be considered as part of Financial evaluation.

\*\* GST would be as applicable

- Ramp Supervision which is currently undertaken by the ground handler to continue i.e. all activities below the wings from the receipt of cargo, transportation in the sterile area and departure point
- The applicant agrees to set up and maintain at its own cost offices at key stations of Alliance Air ( DEL, BOM, CCU, GAU, HYD, BLR, AMD and MAA) catering to both domestic and international flights ex-India. During the process of set-up in Tier II and Tier III cities, the airline can extend temporary support during the initial three months at the airport from the date of going live. The space to be reasonable commensurate to the likely business with branding of Alliance Air. The bidder to make applicable MGP payment as agreed upon.



- Total Sales (in connection of cargo) based on the business generated as per financial record of your company/Entity must be: INR **Ten** Crores (INR 10Cr.) Per Annum to qualify for this Tender during the past five years.
- Operations and Handling to include interalia – Freight reception, booking, warehousing, track and trace, despatching pre-alert to all stations, delivery, claims and handling infrastructure.
- In the technical evaluation matrix criteria :

Point 3 to be read as :

Minimum two years of domestic and /or International Airline GSSA / GSA experience of air cargo transportation on scheduled airline services. Experience in business refers to experience of the Applicant/ Bidder and not of the partners/owners /directors.

Point 5 to be read as :

Availability of infrastructure

Marking Basis : Location (Cities)

15 and above ( 15)

6- 15 cities (12)

Up to 6 cities (09)

(each metro city – New Delhi, Mumbai, will constitute 1.5 marks each)

Point 8 to be read as :

Representing as GSSA of other domestic / international airlines.

- For Technical Queries, the contact person is

Mr Mohit Sain

GM – Commercial

Alliance Bhawan, Domestic Terminal – 1,

I.G.I. Airport,

New Delhi – 110037,

Delhi, India (IN)

gm.com@allianceair.in



**COPY OF SUMMER SCHEDULE WITH TIMINGS**

Flight No.	Sector	Sector Code	Sector Code	Days of Operations	STD	STA	Type of Aircraft
91805	DELHI / CHANDIGARH	DEL	IXC	123456	06:05	07:10	ATR42
91805	CHANDIGARH / KULLU	IXC	KUU	123456	07:35	08:15	ATR42
91806	KULLU / CHANDIGARH	KUU	IXC	123456	08:40	09:20	ATR42
91806	CHANDIGARH / DELHI	IXC	DEL	123456	09:50	11:00	ATR42
91803	DELHI / KULLU	DEL	KUU	7	06:50	08:15	ATR42
91804	KULLU / DELHI	KUU	DEL	7	08:35	09:50	ATR42
91809	DELHI / GORAKHPUR	DEL	GOP	13457	11:40	13:45	ATR42
91809	GORAKHPUR / LUCKNOW	GOP	LKO	13457	14:15	15:10	ATR42
91810	LUCKNOW / GORAKHPUR	LKO	GOP	13457	15:40	16:45	ATR42
91810	GORAKHPUR / DELHI	GOP	DEL	13457	17:15	19:10	ATR42
91621	DELHI / INDORE	DEL	IDR	26	12:00	13:45	ATR42
91621	INDORE / GWALIOR	IDR	GWL	26	14:10	15:40	ATR42
91622	GWALIOR / INDORE	GWL	IDR	26	16:05	17:35	ATR42
91622	INDORE / DELHI	IDR	DEL	26	18:00	19:45	ATR42
91821	DELHI / SHIMLA	DEL	SLV	246	07:15	08:30	ATR42
91821	SHIMLA / DHARAMSHALA	SLV	DHM	246	08:55	10:00	ATR42
91822	DHARAMSHALA / SHIMLA	DHM	SLV	246	10:25	11:30	ATR42
91822	SHIMLA / DELHI	SLV	DEL	246	11:55	13:05	ATR42
91823	DELHI / SHIMLA	DEL	SLV	135	07:30	08:45	ATR42
91823	SHIMLA / KULLU	SLV	KUU	135	09:10	09:50	ATR42
91824	KULLU / SHIMLA	KUU	SLV	135	10:15	10:55	ATR42
91824	SHIMLA / DELHI	SLV	DEL	135	11:20	12:25	ATR42
91823	DELHI / SHIMLA	DEL	SLV	7	06:55	08:05	ATR42
91823	SHIMLA / KULLU	SLV	KUU	7	08:30	09:10	ATR42
91824	KULLU / SHIMLA	KUU	SLV	7	09:35	10:15	ATR42
91824	SHIMLA / DELHI	SLV	DEL	7	10:40	11:45	ATR42
91645	DELHI / DEHRADUN	DEL	DED	1357	13:25	14:35	ATR42
91645	DEHRADUN / LUCKNOW	DED	LKO	1357	15:05	16:35	ATR42
91646	LUCKNOW / DEHRADUN	LKO	DED	1357	17:05	18:35	ATR42
91646	DEHRADUN / DELHI	DED	DEL	1357	19:05	20:20	ATR42
91857	DELHI / DEHRADUN	DEL	DED	246	13:45	14:50	ATR42
91857	DEHRADUN / JAMMU	DED	IXJ	246	15:15	16:35	ATR42



9I858	JAMMU / DEHRADUN	IXJ	DED	246	17:00	18:20	ATR42
9I858	DEHRADUN / DELHI	DED	DEL	246	18:45	19:45	ATR42
9I713	DELHI / DHARAMSHALA	DEL	DHM	123456	06:20	08:10	ATR72
9I713	DHARAMSHALA / CHANDIGARH	DHM	IXC	123456	08:40	09:40	ATR72
9I714	CHANDIGARH / DHARAMSHALA	IXC	DHM	123456	10:10	11:15	ATR72
9I714	DHARAMSHALA / DELHI	DHM	DEL	123456	11:45	13:20	ATR72
9I711	DELHI / DHARAMSHALA	DEL	DHM	7	10:15	12:05	ATR72
9I711	DHARAMSHALA / CHANDIGARH	DHM	IXC	7	12:35	13:30	ATR72
9I711	CHANDIGARH / DELHI	IXC	DEL	7	13:55	14:55	ATR72
9I817	DELHI / CHANDIGARH	DEL	IXC	1357	16:05	17:15	ATR72
9I818	CHANDIGARH / DELHI	IXC	DEL	1357	17:45	18:50	ATR72
9I611	DELHI / AMRITSAR	DEL	ATQ	246	16:35	18:15	ATR72
9I612	AMRITSAR / DELHI	ATQ	DEL	246	18:45	20:20	ATR72
9I643	DELHI / JAIPUR	DEL	JAI	135	19:25	20:30	ATR72
9I644	JAIPUR / DELHI	JAI	DEL	135	21:00	22:05	ATR72
9I843	DELHI / JAIPUR	DEL	JAI	1234567	06:10	07:10	ATR72
9I844	JAIPUR / DELHI	JAI	DEL	1234567	07:30	08:25	ATR72
9I697	DELHI / PRAYAGRAJ	DEL	IXD	2467	10:00	11:55	ATR72
9I697	PRAYAGRAJ / BILASPUR	IXD	PAB	2467	12:20	13:40	ATR72
9I698	BILASPUR / PRAYAGRAJ	PAB	IXD	2467	14:10	15:25	ATR72
9I698	PRAYAGRAJ / DELHI	IXD	DEL	2467	15:55	17:45	ATR72
9I643	DELHI / JAIPUR	DEL	JAI	2467	19:25	20:30	ATR72
9I644	JAIPUR / DELHI	JAI	DEL	2467	21:00	22:05	ATR72
9I687	DELHI / PRAYAGRAJ	DEL	IXD	135	10:50	12:45	ATR72
9I687	PRAYAGRAJ / DEHRADUN	IXD	DED	135	13:15	14:50	ATR72
9I688	DEHRADUN / PRAYAGRAJ	DED	IXD	135	15:20	16:55	ATR72
9I688	PRAYAGRAJ / DELHI	IXD	DEL	135	17:25	19:15	ATR72

9I691	DELHI / JABALPUR	DEL	JLR	1357	07:30	09:45	ATR72
9I691	JABALPUR / BILASPUR	JLR	PAB	1357	10:10	11:05	ATR72
9I692	BILASPUR / JABALPUR	PAB	JLR	1357	11:30	12:30	ATR72
9I692	JABALPUR / DELHI	JLR	DEL	1357	12:55	14:55	ATR72
9I611	DELHI / AMRITSAR	DEL	ATQ	1357	16:35	18:15	ATR72
9I612	AMRITSAR / DELHI	ATQ	DEL	1357	18:45	20:20	ATR72
9I693	DELHI / JABALPUR	DEL	JLR	246	07:30	09:45	ATR72
9I693	JABALPUR / HYDERABAD	JLR	HYD	246	10:15	12:05	ATR72
9I694	HYDERABAD / JABALPUR	HYD	JLR	246	12:35	14:25	ATR72





91694	JABALPUR / DELHI	JLR	DEL	246	14:55	17:10	ATR72
91831	DELHI / CHANDIGARH	DEL	IXC	1234567	20:50	22:00	ATR72
91832	CHANDIGARH / DELHI	IXC	DEL	1234567	22:30	23:35	ATR72

91833	DELHI / BIKANER	DEL	BKB	13457	09:40	11:10	ATR72
91834	BIKANER / DELHI	BKB	DEL	13457	11:35	12:55	ATR72
91629	DELHI / GORAKHPUR	DEL	GOP	26	09:40	11:45	ATR72
91629	GORAKHPUR / KOLKATA	GOP	CCU	26	12:15	14:00	ATR72
91630	KOLKATA / GORAKHPUR	CCU	GOP	26	14:30	16:15	ATR72
91630	GORAKHPUR / DELHI	GOP	DEL	26	16:45	18:40	ATR72
91695	DELHI / UDAIPUR	DEL	UDR	13457	14:50	16:35	ATR72
91695	UDAIPUR/ AHMEDABAD	UDR	AMD	13457	17:05	18:10	ATR72
91696	AHMEDABAD/ UDAIPUR	AMD	UDR	13457	18:40	19:35	ATR72
91696	UDAIPUR / DELHI	UDR	DEL	13457	20:05	21:50	ATR72
91615	DELHI / JODHPUR	DEL	JDH	135	11:10	12:40	ATR72
91615	JODHPUR / AHMEDABAD	JDH	AMD	135	13:05	14:20	ATR72
91616	AHMEDABAD/ JODHPUR	AMD	JDH	135	14:45	15:55	ATR72
91616	JODHPUR / DELHI	JDH	DEL	135	16:20	18:00	ATR72
91701	DELHI / BARELLY	DEL	BEK	2467	11:10	12:20	ATR72
91702	BARELLY / DELHI	BEK	DEL	2467	12:45	13:50	ATR72
91627	DELHI / INDORE	DEL	IDR	47	14:30	16:15	ATR72
91627	INDORE/GOA	IDR	GOA	47	17:50	19:50	ATR72
91628	GOA/INDORE	GOA	IDR	47	20:15	22:10	ATR72
91628	INDORE / DELHI	IDR	DEL	47	22:40	00:25	ATR72
91625	MUMBAI / BHUJ	BOM	BHJ	1234567	06:15	08:25	ATR72
91626	BHUJ / MUMBAI	BHJ	BOM	1234567	08:55	11:05	ATR72
91661	MUMBAI / SINDHUDURG	BOM	SDW	1246	11:40	13:10	ATR72
91662	SINDHUDURG / MUMBAI	SDW	BOM	1246	13:40	15:05	ATR72
91675	MUMBAI / KESHOD	BOM	IXK	357	12:10	13:30	ATR72
91676	KESHOD / MUMBAI	IXK	BOM	357	14:00	15:15	ATR72
91623	MUMBAI / DIU	BOM	DIU	1234567	15:55	16:55	ATR72
91624	DIU / MUMBAI	DIU	BOM	1234567	17:25	18:25	ATR72
91657	MUMBAI / GOA	BOM	GOI	23567	19:35	21:00	ATR72
91658	GOA / MUMBAI	GOI	BOM	23567	21:25	23:10	ATR72



91888	HYDERABAD / VIJAYAWADA	HYD	VGA	1234567	07:20	08:20	ATR72
91897	VIJAYAWADA / HYDERABAD	VGA	HYD	1234567	08:50	09:50	ATR72
91879	HYDERBAD / GOA	HYD	GOI	23567	10:55	12:35	ATR72
91880	GOA / HYDERABAD	GOI	HYD	23567	13:05	14:45	ATR72
91847	HYDERABAD / MYSORE	HYD	MYQ	14	10:55	12:45	ATR72
91848	MYSORE / HYDERABAD	MYQ	HYD	14	13:15	15:05	ATR72
91518	HYDERABAD / BANGALORE	HYD	BLR	1246	16:55	18:40	ATR72
91517	BANGALORE / HYDERABAD	BLR	HYD	1246	19:20	20:50	ATR72
91883	HYDERABAD / RAJAHMUNDRY	HYD	RJA	357	15:15	16:35	ATR72
91884	RAJAHMUNDRY / HYDERABAD	RJA	HYD	357	17:05	18:25	ATR72
91893	HYDERABAD / CHENNAI	HYD	MAA	1246	07:50	09:40	ATR72
91101	CHENNAI/ JAFFNA	MAA	JAF	1246	10:50	12:15	ATR72
91102	JAFFNA/ CHENNAI	JAF	MAA	1246	13:45	15:10	ATR72
91894	CHENNAI / HYDERABAD	MAA	HYD	1246	16:10	17:55	ATR72
91863	HYDERABAD / CHENNAI	HYD	MAA	357	07:50	09:35	ATR72
91863	CHENNAI / MYSURU	MAA	MYQ	357	10:00	11:30	ATR72
91864	MYSURU / CHENNAI	MYQ	MAA	357	11:55	13:20	ATR72
91864	CHENNAI / HYDERABAD	MAA	HYD	357	13:50	15:30	ATR72
91869	HYDERABAD / VIDYANAGAR	HYD	VDY	357	16:10	17:30	ATR72
91870	VIDYANAGAR / HYDERABAD	VDY	HYD	357	18:00	19:15	ATR72
91871	HYDERABAD / CHENNAI	HYD	MAA	234567	19:45	21:30	ATR72
91872	CHENNAI / HYDERABAD	MAA	HYD	234567	21:55	23:35	ATR72
91895	HYDERABAD / BANGALORE	HYD	BLR	1234567	07:25	09:05	ATR72
91896	BANGALORE / HYDERABAD	BLR	HYD	1234567	09:35	11:15	ATR72
91885	HYDERABAD / JAGDALPUR	HYD	JGB	1234567	11:50	13:15	ATR72
91885	JAGDALPUR / RAIPUR	JGB	RPR	1234567	13:45	14:35	ATR72
91886	RAIPUR / JAGDALPUR	RPR	JGB	1234567	15:05	16:00	ATR72
91886	JAGDALPUR / HYDERABAD	JGB	HYD	1234567	16:30	17:55	ATR72
91867	HYDERABAD / PUNE	HYD	PNQ	1234567	18:25	20:00	ATR72
91868	PUNE / HYDERABAD	PNQ	HYD	1234567	20:25	22:05	ATR72
91877	HYDERABAD / TIRUPATI	HYD	TIR	1234567	06:10	07:35	ATR72
91878	TIRUPATI / HYDERABAD	TIR	HYD	1234567	08:05	09:30	ATR72
91875	HYDERABAD / KOLHAPUR	HYD	KLH	1234567	10:05	11:25	ATR72
91876	KOLHAPUR / HYDERABAD	KLH	HYD	1234567	11:50	13:00	ATR72
91881	HYDERABAD / MYSURU	HYD	MYQ	23567	13:35	15:25	ATR72
91881	MYSURU / GOA	MYQ	GOI	23567	15:50	17:15	ATR72



91882	GOA / MYSURU	GOI	MYQ	23567	17:45	19:10	ATR72
91882	MYSURU / HYDERABAD	MYQ	HYD	23567	19:40	21:30	ATR72
91879	HYDERABAD / GOA	HYD	GOI	14	15:20	17:00	ATR72
91879	GOA / MUMBAI	GOI	BOM	14	17:25	18:55	ATR72
91880	MUMBAI / GOA	BOM	GOI	14	19:35	21:00	ATR72
91880	GOA / HYDERABAD	GOI	HYD	14	21:25	23:05	ATR72
91505	BENGALURU / KOCHI	BLR	COK	1234567	07:15	08:40	ATR72
91505	KOCHI / AGATTI	COK	AGX	1234567	09:10	10:35	ATR72
91506	AGATTI / KOCHI	AGX	COK	1234567	11:05	12:30	ATR72
91506	KOCHI / BENGALURU	COK	BLR	1234567	13:00	14:20	ATR72
91527	BENGALURU / VIDYANAGAR	BLR	VDY	1234567	15:10	16:15	ATR72
91528	VIDYANAGAR / BENGALURU	VDY	BLR	1234567	16:40	17:40	ATR72
91521	BENGALURU / KOCHI	BLR	COK	1234567	18:15	19:50	ATR72
91522	KOCHI / BENGALURU	COK	BLR	1234567	20:25	21:55	ATR72
91501	BENGALURU / VIJAYAWADA	BLR	VGA	1234567	08:10	09:55	ATR72
91502	VIJAYAWADA / BENGALURU	VGA	BLR	1234567	10:25	12:10	ATR72
91549	BENGALURU / COIMBATORE	BLR	CJB	135	12:35	14:05	ATR72
91550	COIMBATORE / BENGALURU	CJB	BLR	135	14:35	16:10	ATR72
91509	BENGALURU / GULBARGA	BLR	GBI	2467	13:10	14:40	ATR72
91510	GULBARGA / BENGALURU	GBI	BLR	2467	15:05	16:30	ATR72
91547	BENGALURU / GOA	BLR	GOI	1234567	17:10	18:45	ATR72
91548	GOA / BENGALURU	GOI	BLR	1234567	19:10	20:50	ATR72
91519	BENGALURU/HYDERABAD	BLR	HYD	357	21:30	23:10	ATR72
91520	HYDERABAD/BENGALURU	HYD	BLR	357	23:40	01:30	ATR72
91741	KOLKATA / DIMAPUR	CCU	DMU	135	06:55	08:40	ATR72
91741	DIMAPUR / IMPHAL	DMU	IMF	135	09:05	09:50	ATR72
91741	IMPHAL / SILCHAR	IMF	IXS	135	10:10	11:05	ATR72
91742	SILCHAR/ IMPHAL	IXS	IMF	135	11:30	12:20	ATR72
91742	IMPHAL/ DIMAPUR	IMF	DMU	135	12:45	13:30	ATR72
91742	DIMAPUR / KOLKATA	DMU	CCU	135	13:55	15:50	ATR72
91731	KOLKATA / IMPHAL	CCU	IMF	2467	06:55	08:40	ATR72
91731	IMPHAL / AIZWAL	IMF	AJL	2467	09:05	09:55	ATR72
91732	AIZWAL / IMPHAL	AJL	IMF	2467	10:20	11:10	ATR72
91732	IMPHAL / SILCHAR	IMF	IXS	2467	11:35	12:25	ATR72
91733	SILCHAR/ IMPHAL	IXS	IMF	2467	12:50	13:40	ATR72
91733	IMPHAL/ KOLKATA	IMF	CCU	2467	14:05	15:45	ATR72



91719	KOLKATA / RANCHI	CCU	IXR	1357	16:20	17:30	ATR72
91720	RANCHI/KOLKATA	IXR	CCU	1357	17:55	19:05	ATR72
91721	KOLKATA/BHUBANESHWAR	CCU	BBI	1357	19:35	21:05	ATR72
91722	BHUBANESHWAR / KOLKATA	BBI	CCU	1357	21:30	23:00	ATR72
91751	KOLKATA / LILABARI	CCU	IXI	1234567	05:50	08:00	ATR72
91752	LILABARI / KOLKATA	IXI	CCU	1234567	08:25	10:45	ATR72
91745	KOLKATA / JHARSUGUDA	CCU	JRG	1234567	11:40	13:10	ATR72
91745	JHARSUGUDA / BHUBANESHWAR	JRG	BBI	1234567	13:35	14:35	ATR72
91746	BHUBANESHWAR / ROURKELA	BBI	RRK	1234567	15:05	16:00	ATR72
91746	ROURKELA/BHUBANESWAR	RRK	BBI	1234567	16:25	17:20	ATR72
91746	BHUBANESWAR/JHARSUGUDA	BBI	JRG	1234567	17:45	18:45	ATR72
91746	JHARSUGUDA / KOLKATA	JRG	CCU	1234567	19:10	20:40	ATR72
91755	KOLKATA /GUWAHATI	CCU	GAU	1246	07:35	08:40	ATR72
91755	GAUHATI / AIZWAL	GAU	AJL	1246	09:05	10:15	ATR72
91755	AIZWAL / SHILLONG	AJL	SHL	1246	10:40	11:40	ATR72
91756	SHILLONG / AIZWAL	SHL	AJL	1246	12:05	13:00	ATR72
91756	AIZWAL /GUWAHATI	AJL	GAU	1246	13:25	14:25	ATR72
91756	GAUHATI / KOLKATA	GAU	CCU	1246	14:50	16:35	ATR72
91757	KOLKATA /GUWAHATI	CCU	GAU	357	07:35	08:40	ATR72
91757	GAUHATI / TEZPUR	GAU	TEZ	357	09:05	09:55	ATR72
91757	TEZPUR / PASSIGHAT	TEZ	IXT	357	10:20	11:20	ATR72
91758	PASSIGHAT / TEZPUR	IXT	TEZ	357	11:45	12:45	ATR72
91758	TEZPUR /GUWAHATI	TEZ	GAU	357	13:10	14:00	ATR72
91758	GAUHATI / KOLKATA	GAU	CCU	357	14:25	16:10	ATR72
91770	KOLKATA /GUWAHATI	CCU	GAU	12467	17:20	18:40	ATR72
91771	GAUHATI / KOLKATA	GAU	CCU	12467	19:05	20:40	ATR72
91723	GUWAHATI / DIBRUGARH	GAU	DIB	246	07:15	08:20	ATR72
91724	DIBRUGARH/GUWAHATI	DIB	GAU	246	08:55	10:00	ATR72
91729	GAUHATI / SHILLONG	GAU	SHL	246	10:25	11:15	ATR72
91729	SHILLONG/DIMAPUR	SHL	DMU	246	11:40	12:35	ATR72
91730	DIMAPUR/SHILLONG	DMU	SHL	246	13:00	13:55	ATR72
91730	SHILLONG/GAUHATI	SHL	GAU	246	14:20	14:55	ATR72
91775	GAUHATI/BHUBANESHWAR	GAU	BBI	246	15:30	17:45	ATR72
91776	BHUBANESHWAR /GUWAHATI	BBI	GAU	246	18:15	20:25	ATR72
91777	GAUHATI/ SHILLONG	GAU	SHL	135	07:15	08:05	ATR72
91777	SHILLONG/LILABARI	SHL	IXI	135	09:55	11:05	ATR72



91777	LILABARI/TEZPUR	IXI	TEZ	135	11:30	12:20	ATR72
91778	TEZPUR/LILABARI	TEZ	IXI	135	12:55	13:35	ATR72
91778	LILABARI/SHILLONG	IXI	SHL	135	14:00	15:05	ATR72
91778	SHILLONG/GUWAHATI	SHL	GAU	135	16:50	17:40	ATR72
91783	GAUHATI/PATNA	GAU	PAT	135	18:15	20:30	ATR72
91784	PATNA /GUWAHATI	PAT	GAU	135	21:00	23:10	ATR72
91723	GAUHATI / DIBRUGARH	GAU	DIB	7	07:15	08:20	ATR72
91724	DIBRUGARH/GUWAHATI	DIB	GAU	7	08:55	10:00	ATR72
91725	GAUHATI / TEZPUR	GAU	TEZ	7	10:25	11:10	ATR72
91725	TEZPUR / LILABARI	TEZ	IXI	7	11:35	12:15	ATR72
91726	LILABARI / TEZPUR	IXI	TEZ	7	12:40	13:30	ATR72
91726	TEZPUR/GAUHATI	TEZ	GAU	7	13:55	14:45	ATR72
91405	DIBRUGARH / TEZU	DIB	TEI	2467	08:25	09:00	DO228
91406	TEZU / DIBRUGARH	TEI	DIB	2467	09:20	10:00	DO228
91403	DIBRUGARH / ITANAGAR	DIB	HGI	26	10:20	11:10	DO228
91403	ITANAGAR/ ZIRO	HGI	ZER	26	11:30	12:05	DO228
91404	ZIRO / ITANAGAR	ZER	HGI	26	12:25	13:00	DO228
91404	ITANAGAR / DIBRUGARH	HGI	DIB	26	13:20	14:10	DO228
91401	DIBRUGARH / ITANAGAR	DIB	HGI	47	10:20	10:50	DO228
91401	ITANAGAR/ PASSIGHAT	HGI	IXT	47	11:10	12:30	DO228
91402	PASSIGHAT / ITANAGAR	IXT	HGI	47	12:50	13:50	DO228
91402	ITANAGAR / DIBRUGARH	HGI	DIB	47	14:10	14:35	DO228